

Persistent Systems Limited

Regd. Office : Bhageerath, 402, Senapati Bapat Road, Pune 411 016 India
www.persistentsys.com

Audited consolidated financial results of Persistent Systems Limited for the quarter and half-year ended September 30, 2011

₹ in Million except for Share data

Sr. No.	Particulars	Quarter ended			Half year ended		Year ended
		September 30, 2011	June 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010	
1	Revenue from operations						
	Sale of services	2,381.73	2,237.84	1,869.99	4,619.57	3,680.88	7,758.41
2	Expenditure						
	- Employee benefit expenses	1,550.49	1,407.80	1,145.92	2,958.29	2,290.47	4,816.23
	- Cost of technical professionals	81.12	111.03	44.98	192.15	119.09	306.72
	- Depreciation and amortization	139.51	126.45	100.68	265.96	198.24	423.89
	- Other expenses	304.08	330.02	249.38	634.10	496.89	1,052.40
	Total Expenditure	2,075.20	1,975.30	1,540.96	4,050.50	3,104.69	6,599.24
3	Profit from operations before other income, interest and exceptional / prior period item	(1-2)	306.53	262.54	329.03	569.07	1,159.17
4	Other income		144.63	137.80	60.01	282.43	344.36
5	Profit before interest and exceptional / prior period item	(3+4)	451.16	400.34	389.04	851.50	1,503.53
6	Interest		---	---	---	---	---
7	Profit after interest but before exceptional / prior period item	(5-6)	451.16	400.34	389.04	851.50	1,503.53
8	Exceptional items		---	---	---	---	---
9	Profit (+) / Loss (-) from operating activities before tax	(7+8)	451.16	400.34	389.04	851.50	1,503.53
10	Tax expenses		127.05	124.66	30.73	251.71	106.16
11	Net Profit (+) / Loss (-) from operating activities after tax	(9-10)	324.11	275.68	358.31	599.79	1,397.37
12	Prior period item (net of tax expenses)		---	---	---	---	---
13	Net Profit (+) / Loss (-) for the period	(11-12)	324.11	275.68	358.31	599.79	1,397.37
	Paid-up equity share capital (Face value of share ₹ 10)	400.00	400.00	400.00	400.00	400.00	400.00
	Reserves excluding revaluation reserves (as per balance sheet of previous accounting year)	7,071.07	7,071.07	5,989.92	7,071.07	5,989.92	5,989.92
	Earnings per share (EPS) in ₹						
	Before exceptional / prior period item (Not annualised)						
	- Basic	8.48	7.23	9.64	15.71	18.72	37.04
	- Diluted	8.10	6.89	9.08	14.99	17.59	34.93
	After exceptional / prior period item (Not annualised)						
	- Basic	8.48	7.23	9.64	15.71	18.72	37.04
	- Diluted	8.10	6.89	9.08	14.99	17.59	34.93
	Dividend per share						
	Interim dividend	---	---	---	---	---	4.00
	Final dividend	---	---	---	---	---	1.50
	Total dividend	---	---	---	---	---	5.50
	Public shareholding						
	- Number of shares	24,421,430	24,443,783	24,448,900	24,421,430	24,448,900	24,446,100
	- Percentage of shareholding	61.05	61.11	61.12	61.05	61.12	61.12
	Promoters and promoter group shareholding						
	Pledged / encumbered						
	- Number of shares	---	---	---	---	---	---
	- Percentage of shares (as a % of the total share holding of promoter and promoter group)	---	---	---	---	---	---
	Non-encumbered						
	- Number of shares	15,578,570	15,556,217	15,551,100	15,578,570	15,551,100	15,553,900
	- Percentage of shares (as a % of the total share capital of the Company)	38.95	38.89	38.88	38.95	38.88	38.88
	- Percentage of shares (as a % of the total share holding of promoter and promoter group)	100.00	100.00	100.00	100.00	100.00	100.00

Note : The audited unconsolidated results of Persistent Systems Limited for the quarter and half-year ended September 30, 2011 are available on our website www.persistentsys.com

Audited consolidated statement of assets and liabilities

₹ in Million

Particulars	As at		
	September 30, 2011	September 30, 2010	March 31, 2011
Shareholders' funds			
- Share capital	400.00	400.00	400.00
- Reserves and surplus	7,435.71	6,602.76	7,071.07
Non current liabilities			
- Other long term liabilities	---	23.59	83.94
- Long-term provisions	141.40	139.94	202.98
Current liabilities			
- Trade payables	441.48	262.84	405.88
- Other current liabilities	644.21	344.16	344.62
- Short term provisions	515.42	400.70	594.96
Total	9,578.22	8,173.99	9,103.45
Fixed assets	3,264.66	2,383.33	2,814.75
Non-current investment	---	---	---
Deferred tax assets (net)	71.16	11.65	59.85
Long term loans and advances	140.87	111.00	149.11
Current assets			
- Current investments	1,450.02	3,029.41	2,500.42
- Trade receivables	1,953.52	1,409.70	1,582.11
- Cash and cash equivalents	1,784.80	323.87	999.94
- Short term loans and advances	743.25	663.90	771.07
- Other current assets	169.94	241.13	226.20
Total	9,578.22	8,173.99	9,103.45

Audited unconsolidated financial information

₹ in Million

Particulars	Quarter ended			Half year ended		Year ended
	September 30, 2011	June 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010	
Sale of software services	1,844.75	1,713.08	1,460.90	3,557.83	2,915.48	6,101.27
Profit before tax	430.20	412.67	330.88	842.87	699.36	1,433.16
Profit after tax	317.40	291.38	308.26	608.78	642.41	1,335.87

Notes:

- The audited financial statements for the quarter and half-year ended September 30, 2011, have been taken on record by the Board of Directors at its meeting concluded on October 17, 2011, as recommended by the Audit Committee at its meeting held on October 16, 2011. The statutory auditors have expressed an unqualified audit opinion.
- The audited financial statements are prepared in accordance with the Companies (Accounting Standards) Rules, 2006 (as amended) and in terms of revised Schedule VI to the Companies Act, 1956. The financial information presented above is extracted from and is harmonized to conform with, the audited financial statements.
- The Securities Exchange Board of India (SEBI) vide its circular dated October 5, 2011 amended Clause 41 of the listing agreement requiring listed entities to disclose figures in respect of the immediately preceding quarter as well, in order to enable comparison of the quarterly financial results. This change is effected from quarter ending December 31, 2011. The Company has, however, voluntarily opted for an earlier adoption.
- The Board of Directors at its meeting concluded on October 17, 2011, reconstituted the Executive Committee of the Board of Directors.
- Utilisation of IPO proceeds

₹ in Million

Particulars	Amount
Public Issue Offering [Fresh issue + Offer for sale]	1,680.11
Less : Offer for sale by selling shareholders	397.02
Net proceeds to the Company from fresh issue	1,283.09
Less: Company's share of expenses incurred towards IPO	82.49
Net proceeds to the Company from IPO	1,200.60

The Company has utilised an amount of ₹ 934.09 million as per the "Object of the Issue" as stated in the Prospectus and related approval in the Annual General Meeting. The unutilised amount of ₹ 266.51 million has been appropriately invested as stated in the Prospectus. The status of utilisation of IPO proceeds amount up to September 30, 2011 is as under :

₹ in Million

Activity	Funds allocated for the activity as per Prospectus	Actual utilisation upto September 30, 2011	Unutilised funds as on September 30, 2011
Establishment of development facilities			
Hinjawadi facility	505.67	338.03	167.64
Nagpur facility	254.53	155.66	98.87
Capitalise Persistent Systems and Solutions Ltd. for establishing development facilities in SEZ	29.59	29.59	---
Procuring hardware and software	204.50	204.50	---
Expenses for general corporate purposes	206.31	206.31	---
Total	1,200.60	934.09	266.51

6 Figures for the previous periods/year have been regrouped wherever necessary to conform to current period presentation.

7 Information on investor complaints pursuant to clause 41 of the Listing Agreement for the quarter ended September 30, 2011.

Nature of Investor complaints	Opening Balance	Additions	Disposal	Closing Balance
Non-IPO Related	---	---	---	---
IPO Related	---	---	---	---

Segment wise Revenue, Results and Capital Employed

₹ in Million

Sr. No.	Particulars	Quarter ended			Half year ended		Year ended
		September 30, 2011	June 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010	
1	Segment revenue						
	- Infrastructure and Systems	1,602.26	1,518.69	1,298.08	3,120.95	2,596.85	5,322.34
	- Telecom and Wireless	529.39	497.15	373.19	1,026.54	708.79	1,595.39
	- Life Sciences and Healthcare	250.08	222.00	198.72	472.08	375.24	840.68
	Total	2,381.73	2,237.84	1,869.99	4,619.57	3,680.88	7,758.41
2	Less : Inter segment revenue	---	---	---	---	---	---
3	Net sales/income from operations	2,381.73	2,237.84	1,869.99	4,619.57	3,680.88	7,758.41
4	Segment results profit (+) / Loss (-) before tax, interest and depreciation						
	- Infrastructure and Systems	685.77	542.12	571.98	1,227.89	1,299.34	2,602.65
	- Telecom and Wireless	294.58	271.06	166.71	565.64	344.12	815.85
	- Life Sciences and Healthcare	135.14	133.85	118.93	268.99	227.69	519.92
	Total	1,115.49	947.03	857.62	2,062.52	1,871.15	3,938.42
5	Less :						
	- Interest	---	---	---	---	---	---
	- Other un-allocable expenses	808.96	684.49	528.59	1,493.45	1,294.96	2,779.25
6	Un-allocable income	144.63	137.80	60.01	282.43	183.97	344.36
7	Total profit before tax and exceptional / prior period items	451.16	400.34	389.04	851.50	760.16	1,503.53

Notes for segment wise information:

Segment wise capital employed

Segregation of assets (other than trade receivables), liabilities, depreciation and amortization and other non-cash expenses into various reportable segments have not been presented as the assets are used interchangeably between segments and the Group is of the view that it is not practical to reasonably allocate liabilities and other non-cash expenses to individual segments and an ad-hoc allocation will not be meaningful.

By Order of Board of Directors of Persistent Systems Limited

Pune
October 17, 2011**Dr. Anand Deshpande**
Chairman and Managing Director**P. B. Kulkarni**
Director

"For risks and uncertainties relating to forward-looking statements, please visit our website www.persistentsys.com"